

APPLICATION FOR NATIONAL CERTIFICATION AS A WOMAN-OWNED AND CONTROLLED BUSINESS

WOMAN OWNED SMALL BUSINESS OR ECONOMICALLY DISADVANTAGED WOMAN OWNED SMALL BUSINESS (WOSB/EDWOSB)

INTRODUCTION

We welcome your interest in the WOSB/EDWOSB Certification program. The standards were established by the U.S. Small Business Administration, as set forth in 13 C.F.R. Part 127. The National Women Business Owners Corporation (NWBOC) is an approved Third Party Certifier pursuant to the Third Party Certifier Agreement, dated June 30, 2011, and available at www.sba.gov/wosb. Certification can result in a marketing opportunity for your business to develop supplier relationships with larger companies and the public sector. Certification also enables contractors to identify, quantify and report the extent to which they utilize woman-owned and controlled businesses as suppliers.

In order to be certified, the woman business owner must be the Chief Executive Officer or equivalent position, be a U.S. citizen, and be active in daily management in addition to the following:

OWNERSHIP

A woman or women own(s) one of the following:

- 100% of the assets of a sole proprietorship
- At least 51.0% of each of the classes of voting stock and 51.0% of the aggregate of all stock outstanding determined by the percentage that would be distributed to the woman if the corporation was liquidated
- At least 51.0% of the membership interests in a limited liability company
- Female(s) control the Board of Directors (may appoint, meet independently, etc.)

CONTROL

A woman or women actively participates in the management of and controls the following:

- 100% of the control of a sole proprietorship
- A woman or women is the sole manager, able to appoint unconditionally the majority of managers of a manager managed LLC or has 51.0% control of a member managed LLC
- At least 51% of the control of a general partnership

SIZE

Meets the SBA standards for a small business (number of employees and/or gross sales) for appropriate NAICS codes. The SBA size standards by industry can be found on the SBA website:

https://www.sba.gov/sites/default/files/2020-05/Size_Standards_Table_2017.pdf.

NAICS CODES

Business type must be in underrepresented or substantially underrepresented NAICS codes for women-owned companies as listed by SBA. The list of NAICS codes can be found at the SBA website:

https://www.sba.gov/document/support--qualifying-naics-women-owned-small-business-federal-contracting-program.

If your business meets these basic criteria, please proceed with the completion of this application. If your business does not meet these basic criteria, it is ineligible for certification as a woman-owned and controlled small business or economically disadvantaged woman-owned and controlled small business, and you should not complete this application until such time as the criteria can be met.

If you have questions on any aspect of our certification process or the application, please telephone NWBOC at 800-794-6140 to speak with a certification specialist.



INSTRUCTIONS FOR COMPLETING THE APPLICATION

- 1. Complete all the items on the following pages. If an item does not apply to your business, record N/A in the space provided. Your application will not be processed unless complete.
- 2. If an answer to a question runs longer than the allotted space, attach a page with the rest of the answer. Be sure to note the question number and record the business name and date of application on each additional page or exhibit. It may be advantageous to use a notebook and dividers to organize your information.
- 3. Sign and date the application.
- 4. For WOSB / EDWOSB Certification, enclose a check for \$400 made payable to NWBOC (a 501c3 nonprofit organization) to offset review costs. You may choose to also obtain WBE certification at the same time, and if you do the combined application fee is \$700 (a discount of \$100.) Occasionally, there are additional minor travel costs incurred by the site visit. If during the process, you withdraw your application, close/sell your business, or are denied certification, the \$400 (or \$700 if applying for both certifications) is non-refundable. Under SBA regulations, the applicant may obtain WOSB and EDWOSB certification, at no cost, through the SBA.
- 5. Submit one copy of the application, sworn affidavit, supporting documentation and application fee to:

NWBOC

1400 Terradyne Drive, Suite 309 Andover, Kansas 67002-9211



APPLICATION FOR: WOMAN OWNED SMALL BUSINESS PROGRAM CERTIFICATION

WOMAN OWNED SMALL BUSINESS ENTERPRISE (WOSB)

| GE | NERAL APPLICANT INFORMATION & HISTO | DRY PLEASE FILL IN FORM AS APPROPRIATE |
|-----|--|--|
| 1 | Date | |
| 2 | Applicant's Business Name | |
| 3 | Contact Person and Title *Applicant must be contact person. | |
| 4 | Headquarters Address | |
| 5 | City 6 State _ | 7 Zip Code |
| 8 | Mailing Address (if different than headquarters address) *If no additional mailing address, enter N/A. | |
| 9 | Telephone (including area code) | |
| 10 | Facsimile (including area code) | |
| 11 | E-Mail Address | |
| 12 | Website Address | |
| 13 | Dunn & Bradstreet (DUNS) Number (9 Digits) | |
| 14a | Nature of Business: Specify major services/products | |
| 14b | NAICS Code(s) (refer to www.census.gov) Maximum of 5—with the most relevant first | |



GENERAL APPLICANT INFORMATION & HISTORY (CONT.)

| ope | Is applicant currently operation rated under another name? s, complete the items below; if no, enter | Yes No | business name or has applicant previously |
|-----|---|---------------------------------|--|
| 15b | Fictitious/DBA business name | or prior name of business | |
| 15c | Company start date from | | 15d to |
| 15e | Address DBA registered to | | |
| 15f | City | 15g State | 15h Zip Code |
| | all of applicant's facilities in ado alternate address, enter N/A. | dition to headquarters stated | in item 4 (attach additional sheets if necessary). |
| 16a | Facility One Address | | |
| 16b | City | 16c State | 16d Zip Code |
| 16e | Telephone (including area code) | | |
| 16f | Facility Two Address | | |
| 16g | City | 16h State | 16i Zip Code |
| 16j | Telephone (including area code) — | | |
| 17 | Provide a brief history of applic | cant's facilities on a separate | sheet of paper or attach a brochure or other |

17 Provide a brief history of applicant's facilities on a separate sheet of paper, or attach a brochure or other document which provides this information.



| LEGAL STRUCTURE | | USE DROP DOWN BOXES AS APPROPRIATE |
|-------------------------------|--------------------------------|------------------------------------|
| 18a Legal Structure (check on | ne) | |
| Sole Proprietorship | General Partnership | Limited Liability Partnership |
| Limited Liability Company | Limited Partnership | |
| S Corporation C C | orporation | |
| 18b Acquisition Type; How I | ousiness was acquired or start | ted: |
| 18c Date of Incorporati | on or Establishment | |
| * To match Secretary of State | or County Initial Filing Date | |
| 18d Who controls man | | |
| and daily operations of | the pusiness? | |

List each proprietor, partner, shareholder or member within the 12 months preceding the date of this application, and complete each of the following columns for each person listed (attach additional sheets if necessary).

| | | INDICATE WHETHER OWNERSHIP | | GENDER | | | | | OWNERSHIP & CURRENT STATUS | | | |
|-----|------|----------------------------|-----|--|----|-----|-----|------|----------------------------|-----|------|-----|
| | NAME | MARITA STATU | | INTEREST IS SEPARATE (S) OR COMMUNITY (C) PROPERTY | MA | LE | FEM | IALE | ç | % | ACTI | VE |
| 19a | | | 19b | | | 19c | | 19d | | 19e | | 19f |
| 20a | | | 20b | | | 20c | | 20d | | 20e | | 20f |
| 21a | | | 21b | | | 21c | | 21d | | 21e | | 21f |
| 22a | | | 22b | | | 22c | | 22d | | 22e | | 22f |
| 23a | | | 23b | | | 23c | | 23d | | 23e | | 23f |
| 24a | | | 24b | | | 24c | | 24d | | 24e | | 24f |
| 25a | | | 25b | | | 25c | | 25d | | 25e | | 25f |

| 26a Does applicant have a parent of yes, complete the following on each affiliate. | • | - | Yes | No |
|--|--------------------------|-----------------------|-----|----|
| 26b Affiliate's Name | | | | |
| 26c Contact Person | 2 | 6d Title of Affiliate | | |
| 26e Headquarters Address of Affilia | ate | | | |
| 26f City | 26g State | 26h Zip Code | e | |
| 26i Telephone (including area code) of | Affiliate | | | |
| 26j E-Mail Address of Affiliate | | | | |
| 26k Describe relationship of affiliat | e on a separate sheet of | paper. | | |
| 261 Number of Employees of Affilia | ate | | | |



OTHER INFORMATION

| 27a Has applicant previously applied any federal, state, county, or local | | • | |
|--|-------------------|--|----------------------|
| industry standard? If yes, provide the County, Local Minority Certificat | ions, Minority F | arming Certifications, Minority | Yes |
| Law Firm Certifications, Woman Veteran Certifications, State or Fed Certifications, Safety or Security A | deral Governmen | t Certifications, Industry Special | No |
| 27b Name of Agency/Organization | | | |
| 27c Type of Certification or Accreditation | on sought | | |
| 27d Status of Determination on the Ap (Granted certifications will be on the database.) | plication | | |
| 27e Name of Agency/Organization | | | |
| 27f Type of Certification or Accreditation | on sought | | |
| 27g Status of Determination on the Ap (Granted certifications will be on the database.) | olication | | |
| Applicant intends to use WOSB/EDWO or federal government agencies | SB Certification, | if granted, with the following corpora | tions, state, local, |
| 28a | | 28b | |
| 28c | | 28d | |
| Two customers/clients with which appl date of this application (if the company has | | | |
| 29a Customer/Client Name | | | |
| 29b Contact Person | | 29c Title | |
| 29d Address | | | |
| 29e City | 29f State | 29g Zip Cod | le |
| 29h Telephone (including area code) | | 29i Facsimile Number | |
| 30a Customer/Client Name | | | |
| 30b Contact Person | | 30c Title | |
| 30d Address | | | |
| 30e City | 30f State | 30g Zip Coc | le |
| 30h Telephone (including area code) | | 30i Facsimile Number | |



| | TWO LARGEST CURRENT | PROJECTS |
|--|-----------------------------|---|
| 31a Customer/Client Name | | |
| 31b Project Name/Type | | |
| 31c Contact Person | | 31d Title |
| 31e Address | | |
| 31f City | 31g State | 31h Zip Code |
| 31i Telephone (including area code) | | |
| 31j Facsimile Number | | |
| 32a Customer/Client Name | | |
| 32b Project Name/Type | | |
| 32c Contact Person | | 32d Title |
| 32e Address | | |
| 32f City | 32g State | 32h Zip Code |
| 32i Telephone (including area code) | | |
| 32j Facsimile Number | | |
| Loans that are currently outstanding (check all that apply). | g or outstanding within the | 12 months preceding the date of the application |
| 33a Owner(s) to Applicant | 33b | Applicant to Owner(s) |
| 33c Financial institution(s) to Applicant | | Other, Iding private |
| 33e Applicant has not received any loans. | lend | ers or affiliates cify) |



Has applicant shared any of the following with other businesses or individuals within the 12 months preceding the date of this application?

| | | Yes | No | If yes, identify and describe the sharing arrangements. |
|-----|---------------------|-----|----|---|
| 34a | Employees | | | |
| 34b | Financing | | | |
| 34c | Equipment | | | |
| 34d | Vehicles | | | |
| 34e | Inventory | | | |
| 34f | Insurance Coverage | | | |
| 34g | Accounting Services | | | |
| 34h | Legal Services | | | |
| 34i | Office/Plant | | | |
| 34j | Storage Facilities | | | |
| 34k | Other | | | |

| | | Yes | No | If yes, furnish details and copies of applicable documents. |
|----|---|-----|----|---|
| 35 | Has applicant agreed to combine with or merge with another concern in the future or sell its stock or assets? | | | |
| 36 | Does applicant operate under a franchise, license or other contractual agreement with another concern? | | | |



DOCUMENTS REQUIRED - WOSB/EDWOSB CERTIFICATION

| Applicant's (Company) Nam | e |
|---------------------------|---|
| - | |

Applicant must show that a woman (or women) owns and controls all aspects of the company/business. This is accomplished through responses to the application questions, supporting documentation, interviews and site visit(s).

The submission of certain documents may depend on whether applicant is a sole proprietorship (SP), a partnership (P), a corporation (C - subchapter S or C corporation) or a limited liability company (LLC). Check the included boxes to note you have provided the copies or note N/A. Please submit one copy of each required document with the completed application. NWBOC maintains the right to request clarification of information contained in the application at any time during the certification process. LOE stands for letter of explanation. Use drop down boxes to select X for document included, X & LOE for document and letter of explanation included, and N/A for documents that do not apply to your legal structure or situation per grid below.

| | Item | SP | Р | С | LLC | Included |
|----|--|----|---|---|-----|----------|
| 1 | Birth Certificate, Current Passport or Naturalization Papers | X | X | X | Х | |
| 2 | Driver License | X | X | X | Х | |
| 3 | Resumes of all owners, directors, partners, officers & key personnel (education, employment past & present) | Х | Х | × | Х | |
| 4 | Current bank statements for all deposit accounts and loan statements | Х | Х | Х | Х | |
| 5 | Signature cards authenticated by financial institutions | Х | Х | Х | Х | |
| 6 | Bank resolutions | | | Х | | |
| 7 | Documentation of how company was capitalized | X | X | X | Х | |
| 8 | Financial statements for three years or for time applicant has operated. Include balance sheet, profit & loss statement; if less than one year, certify by highest-ranking officer, manager or partner of applicant and include opening balance sheet & projection of income | X | X | X | X | |
| 9 | Financial statement of any affiliates of Applicant in existence in 12 preceding months | X | X | X | X | |
| 10 | Assumed/Fictitious Name Certificate | Х | Х | Х | Х | |
| 11 | Authority to conduct business in state and/or Certificate of Good Standing issued by Secretary of State | Х | Х | Х | Х | |
| 12 | Articles of Incorporation & amendments filed with Secretary of State | | | Х | | |
| 13 | Bylaws & amendments certified by Secretary of corporation | | | Х | | |
| 14 | Statement of Information filed with Secretary of State listing officers, directors, managers, members or general partners | | X | X | X | |
| 15 | Copies of all stock certificates, front & back, ever issued including those that are canceled, transferred and surrendered and any stock assignments separate from certificate relating to canceled shares which are not endorsed on back | | | × | | |
| 16 | Stock Register for applicant or stock ledgers showing listing of share issuance | | | X | | |
| 17 | Minutes of corporate shareholders and directors meetings or written consent to actions without meetings within twelve months preceding the date of this application, including minutes reflecting board resolutions appointing directors and officers, certified by secretary as true and correct copy of validly held meeting and original organizational minutes and any subsequent minutes which record changes in ownership, control and/or management | | | X | | |
| 18 | Shareholder or voting agreements, if any | | | X | | |



| | Item | SP | Р | С | LLC | Included |
|----|--|----|---|---|-----|----------|
| | Include tax returns for three previous fiscal years. The submitted tax returns must include all schedules, forms and support statements, as required by and filed with the IRS. Tax returns under any previous ownership type(s) within the same current three-year period must also be submitted. | | | | | |
| 19 | • Federal tax form 1065 (including K-1s) | | X | | X | |
| | • Federal tax form 1120C (C corporations) | | | X | | |
| | Federal tax form 1120S (plus K-1s) (S corporations) | | | Х | | |
| | Federal tax form 1040 including Schedule C and SE | X | | | | |
| 20 | Partnership Agreement including amendments | | Х | | | |
| 21 | LLC Articles of Organization, Certificate of Organization or Articles of Formation including all amendments | | | | Х | |
| 22 | LLC Operating Agreement including all amendments | | | | Х | |
| 23 | LLC Management Agreement (if any) including all amendments | | | | Х | |
| 24 | If LLC is manager managed, copies of minutes of meetings or written consents which record any change in ownership, control or management of LLC or when manager(s) were appointed | | | | × | |
| 25 | IRS Form SS-4 application and/or IRS letter providing employer's taxpayer identification number | X | Х | X | Х | |
| | Agreements effective within 12 months preceding the date of this application and reflecting: | | | | | |
| | a. Purchases and sales of ownership interests in Applicant including acquisitions of stock or other ownership interest or purchases of franchises | X | X | X | X | |
| | b. Loan agreements, credit agreements or security agreements | X | X | X | X | |
| 26 | c. Joint Venture Agreement with any third party or Partnership Agreement | X | X | X | X | |
| | d. Agreements allocating distributions of profits of the business or from sale or liquidation of the business or a basis other than on the basis of the percentages of ownership indicated or Shareholder Agreement(s) | X | X | X | X | |
| | e. Others including management services, sharing arrangements, employment of key personnel, and/or equity participation | × | × | X | X | |
| 27 | Proof of pre-registration on the System for Award Management (SAM) at www.sam.gov | X | X | Х | X | |
| 28 | Professional, industry and/or business licenses | Х | Х | Х | Х | |
| 29 | Copy of lease or deed for business location; if located in home, a letter so stating | Х | Х | Х | Х | |
| | For EDWOSB applicants only (provide all of the above with the following additional items): | | | | | |
| 30 | Personal financial statement SBA Form 413 | Х | Х | Х | Х | |
| 31 | Three most recent personal tax returns (including all schedules and W-2 forms) for the woman(en) claiming economic disadvantage and their spouses, unless the individual and their spouse are legally separated | X | X | X | × | |



| 1 | , owner of |
|-----------|--|
| | , authorize NWBOC to provide SBA or any certification upon request by SBA or any Federal Government examination, performance review, investigation or audit in the |
| Signature | Date |



SWORN OR AFFIRMED AFFIDAVIT

The undersigned swear(s) or affirm(s), under penalty of perjury in his/her state's domicile, that all statements made in this application and supporting documentation are true. Any misrepresentation or omission of information in this application and supporting documentation will be grounds for denial of WOSB/EDWOSB certification and, if discovered after certification is granted, grounds for decertification.

Applicant acknowledges that there will be site visits to confirm applicant's status as a woman-owned and controlled small business enterprise and that such site visits may be without notice. Applicant agrees to cooperate with the site visitor and make available all relevant information and personnel.

The undersigned agree(s) to hold harmless NWBOC, any certification committee, or other officers, directors, employees and volunteers from any liability resulting from any action related to its application. Applicant(s) agree(s) to fully cooperate with NWBOC and respond to all questions and requests for information. Applicant(s) also agree(s) to respond to future surveys by NWBOC. The undersigned acknowledge(s) that submission of an application does not guarantee WOSB/EDWOSB certification. If certification is denied, NWBOC or its appropriate certification committee will advise applicant(s) of the reasons for denial, and applicant(s) agree(s) to arbitrate any disputes related to denial of WOSB/EDWOSB Certification.

For further information on the certification process and procedures, please consult the NWBOC certification procedures for WOSB/EDWOSB at www.nwboc.org.

Applicant(s) acknowledge(s) and agree(s) that he/she/they will notify NWBOC or any appropriate and applicable certifying entity, agent, or agency of any changed circumstances, including a change in certification regulation or a change in the WOSB/EDWOSB, that could make the WOSB/EDWOSB ineligible for the WOSB/EDWOSB program or of any intended changes that may affect certification in the future. NWBOC will consider whether such changed circumstances are grounds for withdrawal.

| Signature | Name | Date |
|-----------|------|------|
| | | |
| | | |
| | | |
| | | |
| Notary: | | |
| | | |
| | | |
| | | |
| | | |
| | | |

Upon receipt of the completed application for certification and related documentation, the NWBOC staff will review these documents for completeness. Every attempt will be made to complete the certification process within 90 days, if the application received is complete. Any missing documentation will cause a delay in the application process. It is important for the applicant to cooperate with NWBOC and any certification committee to ensure that this deadline can be met. We may call the applicant with questions and requests for information, and to schedule site visits by a certification committee member. Applicant may be asked to direct appropriate third parties, such as its attorneys, accountants, and other professional advisors to provide and discuss information needed during the certification process.

The applicant(s) may at any time send a request to NWBOC by certified mail, return receipt requested, that its application be withdrawn. If the application has not been reviewed, \$50 will be retained from the application fee for the preliminary processing and return postage. If the application process has begun, and the application is withdrawn, the business closed or sold or the company is denied certification, the application fee is non-refundable.

Applicant(s) will be notified of the certification decision in writing.