

**In This Issue**
[Social Media](#)
[Supplier Diversity Winner](#)
**eProcurement Marketplace**

Connect and do business with other WBEs on the NWBOC eProcurement Marketplace.

It is easy to use with no special equipment or training required.

Discover new vendors and enhance your WBE outreach.

Increase the ease of sales and grow your companies.

It takes only 10 minutes to register your company.

Visit the [NWBOC eProcurement Marketplace](#). Click on Sign Up Now-Vendors on the left hand side menu, and follow the instructions.

**Social Media**

Join the NWBOC on Facebook, Twitter and LinkedIn!


[Join Our Mailing List!](#)

Dear WBE Certifieds and Friends,

This month's winner of the NWBOC Buyer/Supplier Diversity Manager of the Month is **The DELL, Inc. Supplier Diversity Team in Round Rock, TX.**



The DELL, Inc. Team has received a six-month Buyer's registration to our [NWBOC eProcurement Marketplace](#). To learn more about DELL, Inc. and the wonderful work they are doing, please read the article below. We thank Isabel Jacques for her nomination and congratulate DELL, Inc. for their outstanding commitment to women and minority owned businesses.

If you would like to nominate someone, please e-mail your recommendation to [janet@nwbo.org](mailto:janet@nwbo.org). Include their name, title, company, e-mail, phone, city and state. Don't forget to include the reason for the nomination and your name and company name as the nominator.

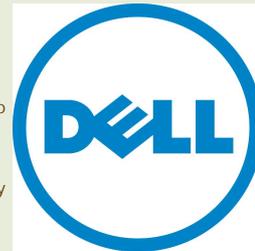
Sincerely,

Janet Harris-Lange, President, NWBOC

**Supplier Diversity Winner**

**DELL, Inc.  
Round Rock, TX**

DELL, Inc. is committed to building a diverse environment of employees and vendors that is reflective of a diverse global marketplace. As a company, DELL is striving to ensure that they engage with key marketplace segments to advance their global diversity and inclusion activities.



The mission of the DELL Supplier Diversity team is to provide equal access to strategic and sustainable relationships for qualified minority, women and small businesses.

As part of DELL's commitment to ensuring equal access to procurement opportunities, they have implemented a Supplier Diversity steering committee that offers supplier coaching and mentorship to further support the growth of the companies they work with.

"Dell understands the importance of working with a diverse supply chain that represents our local markets and delivers technology solutions that enable people everywhere to grow and thrive," said Troy Fuller, DELL Sales Manager. "We depend on the contributions of diverse suppliers to support our teams and serve our customers."

DELL was nominated as an outstanding supplier diversity team by Isabel Jacques of [World Access USA, LLC](#), an NWBOC certified WBE located in Miami, FL.

Jacques said, "DELL has been incredibly helpful in helping my company win jobs with the Defense Department, both in technical support, sales support and especially in pricing and guiding us through the ultra complicated process of federal procurement. DELL even provided us with much needed credit facilities and has been a driving force in helping World Access USA, LLC become a bona fide defense contractor. There are still very decent people out there, and we could not have done it without the Supplier Diversity team at DELL."

Learn more about DELL's [diversity and inclusion policies](#).

The NWBOC e-Newsletter is distributed by the National Women Business Owners Corporation (NWBOC). NWBOC created the first national certification program for women enterprises. NWBOC's certification program offers an alternative to the costly, time-consuming and duplicative agency-by-agency and corporation-by-corporation certification process.

If you have information for the NWBOC Newsletter, please send it to [info@nwbo.org](mailto:info@nwbo.org). If you no longer want to receive this e-newsletter, hit the SafeUnsubscribe™ button below this note.

*Don't forget... "When you need to procure goods and services, think WBEs first!"*

*~ Janet Harris-Lange, NWBOC President*

