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Tackling Supplier Diversity

Win With Washington is the Washington state affiliate of NWBOC, an accomplished community of certified women owned businesses collaborating with corporate partners and each other to optimize business impact.

These companies are working together using their company's skill set to help other companies learn how to improve or start a supplier diversity program.

Many enterprise sized companies are working within the walls of existing parameters to incorporate diverse vendors, decrease costs, and ultimately beat the competition.

However, we'd like you to think about upturning the status quo, and tackling the challenge with a holistic solution that applies to your entire vendor program, not just your diversity program. If you're open to a new approach, a long-term solution resulting in a best-in-class vendor program that will give your organization the competitive edge, connect with [Ombrella Consulting](#).

If you're ready to make your vendor program your competitive advantage, contact info@ombrellausa.com.

Learn more about [Win With Washington](#).

Social Media

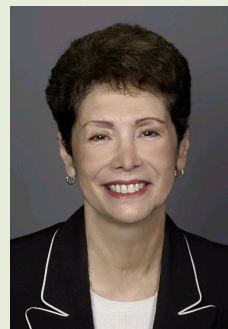
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Dear WBE Certifieds and Friends,

NWBOC is proud to announce a new bimonthly edition of our e-newsletter dedicated to recognizing outstanding supplier diversity managers or buyers who go the extra mile for women-owned companies.



This month's winner of our *Buyer/Supplier Diversity Manager of the Month* is **Adrienne Williams of Kiewit in Irving, Texas**. Adrienne has won a six-months Buyer's registration to our [NWBOC eProcurement Marketplace](#). To learn more about Adrienne and the wonderful work she is doing, please read the article below. We thank Marsha Newberry for her nomination and congratulate Adrienne for her outstanding commitment to women and minority owned businesses.

If you would like to nominate someone, please e-mail your recommendation to janet@nwbo.org. Include their name, title, company, e-mail, phone, city and state. Don't forget to include the reason for the nomination and your name and company name as the nominator.

Sincerely,

Janet Harris-Lange, President, NWBOC

Supplier Diversity Winner
Adrienne Williams, Diversity Manager Kiewit
Irving, TX



Adrienne Williams leads the small business initiatives for [Kiewit](#), by implementing successful strategies to progress diverse business inclusion and development efforts. Her responsibilities include program administration for the DBE and SBA programs which includes: outreach, business development and contract compliance.

Williams collaborates with various external advocacy groups to help level the playing field for business across the Dallas/Ft. Worth metro area. She has received various recognition, awards, and serves on several local boards and councils.

Adrienne was nominated as an outstanding supplier diversity individual by Marsha Newberry, [Signature Contracting Services, LLC](#), an NWBOC certified WBE located in Grand Prairie, Texas.

"Adrienne has been over the Diversity program for NorthGate Constructors since the beginning of the project in 2009. The project location is at Dallas/Ft. Worth Airport. She has setup programs for attracting and obtaining new minority vendors and subcontractors alike. She has been fair and helpful to all minority contractors. She has created and presented the program meetings for this project. Adrienne is in charge of all the monthly government reporting and she drives everyone to get this completed on time. Adrienne is an excellent professional and a pleasure to work with."

- Marcia Newberry

The NWBOC e-Newsletter is distributed by the National Women Business Owners Corporation (NWBOC). NWBOC created the first national certification program for women enterprises. NWBOC's certification program offers an alternative to the costly, time-consuming and duplicative agency-by-agency and corporation-by-corporation certification process.

If you have information for the NWBOC Newsletter, please send it to Mary@MarySchnack.com. If you no longer want to receive this e-newsletter, hit the SafeUnsubscribe™ button below this note.

Don't forget... "When you need to procure goods and services, think WBEs first!"

~ Janet Harris-Lange, NWBOC President